

Are you an entrepreneur?

In this activity you will consider:

- Why entrepreneurs are becoming more and more common
- What an entrepreneur is
- What qualities an entrepreneur needs to demonstrate
- What entrepreneurial skills you have already

Being an entrepreneur

With many major businesses and large government departments downsizing, there is a trend towards people working from home and setting up their own businesses. To cope with this changing nature of work, it is increasingly important to be enterprising and flexible.

What do you know about the changing nature of work? What impact is it having in the industries you would like to enter when you finish your studies? What implication is this likely to have on your work in the future? Discuss this with your peers and mentors.

What is an entrepreneur?

How would you define an entrepreneur? Write down a definition and then discuss it with others. It might help to think about a real-life entrepreneur or watch a couple of these 10-minute TED-Ed talks [here](#) and [here](#).

An entrepreneur is...

What do you think are the advantages and disadvantages of being an entrepreneur?

Advantages	Disadvantages

Entrepreneurial skills

Even though you might not want to be an entrepreneur, employers are increasingly looking for employees with entrepreneurial skills. For some graduates, entrepreneurial skills are necessary for finding their own niches, particularly when some or all of their work is self-employed. What does this mean? What qualities, skills, and knowledge do you think an entrepreneur needs to have? Make a note of them in the table below.

Quality 1	
Quality 2	
Quality 3	
Quality 4	
Quality 5	

Make it count! Enhance your entrepreneurial skills

Which of these qualities do you have already? Which of them do you need to work on?

I have already:	I need to work on:

Choose one of the things you need to work on and identify opportunities to develop it. If you can't find any opportunities, seek advice from careers advisers, friends, family or lecturers. Persist until you have a strategy.

Adapted from [australian blueprint for career development](#) phase 2 (c) career building 7.2
Develop qualities to seek out and Obtain/create work.